



GANESH PAWAR

Salesforce Developer 3x

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Summary

Experienced in a collaborative environment, developed technical expertise and honed problem-solving skills. Specialize in utilizing Salesforce tools to streamline workflows and enhance data accuracy. Eager to transition skills to a new field, bringing proven ability to deliver effective solutions and drive results. Strong analytical skills and passion for problem-solving. Foundational understanding of Salesforce platform and ability to quickly learn and implement Apex and Visualforce. Ready to utilize and further develop these skills in a Salesforce Developer role.

Skills

Salesforce Development

- **Salesforce Application Development**
- Salesforce API Integration
- **Visualforce Development**
- **Lightning Components**
- Salesforce API Integration

Database Management

- **Salesforce Object Query Language**
- Salesforce Data Loader
- **CPQ**
- Data Modeling

Project Management

- **Agile Methodologies**
- Scrum
- Requirement Gathering

Programming Language

- **Apex**, .Net, Java, C#
- **HTML5, JavaScript**, CSS
- OOP's Concepts
- **SQL, SOQL**, MSSQL, MYSQL

Work Experience

software Developer

Current

Biyani Technology

Kolhapur, Maharashtra

- Developed features using **ASP.NET, C#, SQL, HTML, CSS, JavaScript** for the **College Management System (CMS)**.
- Customized the **Library Management System (LMS)** to meet specific user needs, enhancing efficiency of library operations.
- Debugged and **fixed issues** across multiple software projects, ensuring reliability and stability in the College Management System.
- Implemented **APIs, SQL, and JavaScript** for data handling.
- Optimized **SQL queries** for faster data access.
- Managed version control using **Git** for efficient code collaboration.

software Developer

15/09/2023 – 25/04/2024

Excel Computer

Kolhapur, Maharashtra

- Developed Web Apps using **ASP.NET, SQL, HTML, CSS, JavaScript** to streamline operations.
- Optimized **SQL Queries** for faster data retrieval and performance.
- Integrated **Frontend & Backend** for seamless user experience.
- **Debugged & Resolved Issues** to ensure system reliability.
- Worked with **Salesforce Technologies**, using **SOQL, Apex**, and **JavaScript** for data handling.
- Version Control with **Git** for efficient collaboration.

Academic Projects

Salesforce Course & Lead Management Automation

- Designed and implemented **custom objects** for Course, Subjects, Course Leads, and Technology in Salesforce.
- Applied **validation rules** to ensure data integrity and prevent empty fields across all objects.
- Configured workflow rules** to **automate** course name updates for high-priority courses and lead name updates for top-priority customers.
- Developed a **Web-to-Case Flow** for student inquiries, capturing course, subject, and instructor details.
- Automated case assignment** to instructors or executives based on availability.
- Enabled **process automation** using **Flow Builder**, ensuring seamless case resolution and status updates.

Nursery Management System in Salesforce

- Salesforce-based Nursery Management System for managing sales, inventory, orders, and customer interactions.
- Automated order management** with seamless tracking, payment processing, and delivery coordination.
- Role-based access control** ensuring secure and efficient operations for admins, employees, and customers.
- Reports and analytics** providing insights into sales trends, stock levels, and customer engagement.

Education

Shivaji University Kolhapur

07/2024

MCA - Computer Science and Engineering

9.17 CGPA

I hold a Master of Computer Applications (MCA) degree in Computer Science and Engineering from Shivaji University, Kolhapur.

Gopal Krishna Gokhale College Kolhapur

05/2022

B.Sc. - Computer Science and Engineering

8.9 CGPA

I hold a Bachelor of Science (B.Sc.) degree in Computer Science from Gopal Krishna Gokhale College, Kolhapur.

Licenses & Certifications

Salesforce AI Associate Certification

02/2025 - Current

Salesforce AI Associate Certification validates foundational knowledge of AI concepts, ethical considerations, and AI-driven solutions within the Salesforce ecosystem.

HackerRank SQL Certificate

01/2024

Proudly earned the SQL Intermediate Certificate from HackerRank, showcasing a comprehensive understanding of SQL and relational database management.

Recognitions

University Topper – Shivaji University, Kolhapur

- Achieved First Rank in MCA (Computer Science & Engineering) among all students at Shivaji University.
- Salesforce AI Associate Certified – Earned certification showcasing expertise in Salesforce AI capabilities.
- HackerRank SQL Advance Certified – Earned certification showcasing expertise in SQL capabilities.
- Earned 2nd Rank AI Poster Presentation on 'Social Impact of AI in Human Development'.

Declaration

I Ganesh Ramesh Pawar, hereby declare that the information contained herein is true and correct to the best of my knowledge and belief.

Date :

Place :

GANESH RAMESH PAWAR

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